CROWN CASTLE

White Label Reseller program

Our Branded White Label Reseller program enables Service Providers and Managed Service Providers to immediately drive SD-WAN and SD-security revenues with turn key SMB and Enterprise offerings.

Become a Crown Castle service provider

> No commitment required
> No upfront costs
> Pay as you go
> Integrate with existing offerings
> Accelerate recurring revenue
> Industry-leading margins

What you provide	Sales and account management
	Billing management
	Tier 1 support
What we provide	Branded SD-WAN and SD-security offerings
	Competitive, scalable and easy to sell products
	Fully "as a service" subscription services
	Branded marketing materials
	Sales enablement
	Site designs and configurations
	Hardware procurement and management
	Ongoing management and support
	Versa branded service provider

More than
25 Years
of Expertise

NYSE S&P 500

Our Solutions

> Towers
> Small cells
> Dark Fiber
> Ethernet
> Wavelength
> **Managed SD-WAN**
> Internet Access
> Private Networks
> Colocation
> Cloud Connect
> Optical Encryption
> DDoS Defense
> Cyber Defense One
> Bandwidth on Demand
> Fixed Wireless
> Ultra-Low Latency
> Video Transport

Managed SD-WAN offering (site-based)

Enterprise is for any type of businesses that requires advanced features.

SMB is for small to medium businesses needing competitive SD-WAN and security features

Home provides a business class SD-WAN and security solution for remote workers.

Features

The base features for Managed SD-WAN include routing, industry-leading SD-WAN, and L4 security. Some key differentiating add-ons include:

> **Advanced Security** includes NGFW, IDS/IPS, and other key security features.

> **High Availability** includes 2 HW appliances at each location configured so that if one of the devices fails there is no disruption at that site.

> **App Assure** is enabled at a site to provide reliability and performance for an application such as Voice or Video using the Crown Castle network. For example, a voice call from a branch with 2 WAN connections will stay up in the event of a WAN failure at that site.

Secure access for private cloud

Secure access, powered by Versa, provides an industry leading SASE solution with software client and robust security gateways for remote users and includes the following:

> Leverages strategic secure cloud gateways

> Intelligent gateway selection

> User authentication

> Application-based traffic steering

> Application whitelisting for unlimited applications

> Visibility and control

Key Benefits

> Full managed solution

> As-a-service pricing

> Award winning technology

> All-in-one solution

> Remote managed for every site

> Flexible deployment options

Features	SMB	Enterprise
Sub/throughput	up to 500M	up to 100G
Base router	✓	✓
ZTP/remote management	✓	✓
Site to site VPN	✓	✓
L4 Stateful Firewall/DOS	✓	✓
Multiple WAN links	2	2+
SD-WAN traffic engineering	✓	✓
SaaS optimization	✓	✓
Monitoring, analytics, reporting	✓	✓
Support	24x7	24x7
Hardware appliance	✓	✓
Service levels	✓	✓
NGFW *	✓	✓
LTE/wi-fi *	✓	✓
Advanced Security (UTM/AV) *	✓	✓
App Assure *	✓	✓
FEC, cloning, striping	✓	✓
Advanced routing		✓
Service chain/gateway		✓
Virtual/cloud		✓
High Availability *		✓

* available as add-on features

CROWN CASTLE

Crown Castle owns, operates and leases more than 40,000 cell towers and approximately 85,000 route miles of fiber supporting small cells and fiber solutions across every major US market. This nationwide portfolio of communications infrastructure connects cities and communities to essential data, technology and wireless service—bringing information, ideas and innovations to the people and businesses that need them.

For more information, please contact 1-833-524-1445 or visit CrownCastle.com